

**CUSTOMER SALES REPRESENTATIVE  
FULL-TIME / PERMANENT****CIOT DETROIT - 1080 COOLIDGE HIGHWAY, TROY, MI 48084**

Ciot is a leading importer and retailer of marble, granite, limestone, slate, onyx, semi-precious stone, decorative glass, quartz, ceramic and porcelain stoneware tiles, slabs and mosaics, as well as kitchen and bath fixtures and accessories within the areas served. The company operates showrooms in Detroit, Toronto, Vaughan, Mississauga, Montreal, Brossard, Quebec City, as well as a business office in New York City.

Ciot offers a stimulating workplace, attractive benefits package and a work environment that is favorable to professional growth. If you are seeking a position where initiative is valued and your ambition has no limit, your challenge will be to focus on your capacity to progress in a highly stimulating work environment!

The **Customer Sales Representative** supports the sales team for the Michigan market.

**ROLE & RESPONSIBILITIES**

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- Generate and process new sales leads as necessary;
- Manage the correspondence between the sales team and their clients;
- Monitor customer accounts;
- Provide data and reports to help the sales team;
- Keep track of sales targets;
- Coordinate slab deliveries with Delivery Manager;
- Report to Sales Manager on measuring and accomplishing KPI's and company goals;
- Complete other related tasks.

**PROFILE & SKILLS REQUIRED**

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- Knowledge of the stone or building industry is a plus, but not required;
- Very organized and able to multitask in a fast-paced environment;
- Able to work calmly under pressure and meet deadlines;
- Excellent communication skills, both verbal and oral;
- Strong interpersonal skills and the ability to work well as part of a team.

**WHAT WE OFFER**

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- Full-time permanent position;
- Competitive salary;
- Group benefits;
- Professional and stimulating work environment;
- Training and continuous coaching.

If you are interested by the present job offer, please send your curriculum vitae to the following email address: [cv@ciot.com](mailto:cv@ciot.com) or apply online via the Careers section of our website at [www.ciot.com](http://www.ciot.com).

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